## POZNAN UNIVERSITY OF TECHNOLOGY



### EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

## **COURSE DESCRIPTION CARD - SYLLABUS**

#### Course name Business negotiations [S2EiT1>NwB]

Course			
Field of study		Year/Semester	
Electronics and Telecommunication	IS	2/3	
Area of study (specialization) Networks, Systems and Services		Profile of study general academic	:
Level of study second-cycle		Course offered in Polish	
Form of study full-time		Requirements elective	
Number of hours			
Lecture 15	Laboratory classe 0		Other (e.g. online) 0
Tutorials	Projects/seminars	5	
15	0		
Number of credit points 3,00			
Coordinators		Lecturers	
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#### **Prerequisites**

none

#### Course objective

none

#### Course-related learning outcomes

none

#### Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows: none

#### Programme content

none

# **Course topics**

none

## **Teaching methods**

none

# Bibliography

none

# Breakdown of average student's workload

	Hours	ECTS
Total workload	75	3,00
Classes requiring direct contact with the teacher	40	2,00
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	35	1,00